

Louisiana Senate Finance Committee



FY26 Executive Budget

12 - Louisiana Department of Revenue

March 2025

Senator Cameron Henry, President Senator Glen Womack, Chairman



FY26 Recommended Budget Louisiana Department of Revenue

Department of Revenue's mission — "To fairly and efficiently collect state tax revenue to fund public services; to regulate charitable gaming and the sale of alcoholic beverages and tobacco; and to support state agencies in the collection of overdue debts."

Alcohol and Tobacco Control

Administration,
Certification and
Enforcement
of Alcoholic Beverage and
Tobacco Product Sales

- Alcoholic beverage retailers, wholesalers, manufacturers, native wineries
- Retail and wholesale tobacco product dealers
- CBD and vaping products

Tax Collection

Coordinates and implements all efforts related to tax collection

- Administration everyday office functions such as human resources, budgeting, purchasing and technology
- Tax Policy Management policy issues including legislation, rules, fiscal note responses, other policy issues
- Revenue Collection and Distribution return processing, taxpayer registration, state and local taxes
- Taxpayer Assistance customer service and community outreach, tax clearances and certifications
- Tax Compliance audits and investigations of tax related issues
- **Tax Enforcement** collects tax debt through multiple means and defends the state in litigation

Office of Charitable Gaming

Administration, Certification, Audit and Enforcement of the Charitable Gaming Industry

- Licenses, educates, and monitors organizations conducting legalized gaming as a fund-raising mechanism
- Licenses and enforces commercial lessors of electronic video bingo and progressive mega-jackpot bingo



Louisiana Department of Revenue Office Locations

TAX COLLECTION

- Baton Rouge (headquarters; LaSalle Building)
- New Orleans (Benson Tower)
- Lafayette (with Wildlife and Fisheries)
- Alexandria (State Office Building)
- Monroe (State Office Building)
- Shreveport (Pierremont Office Park)

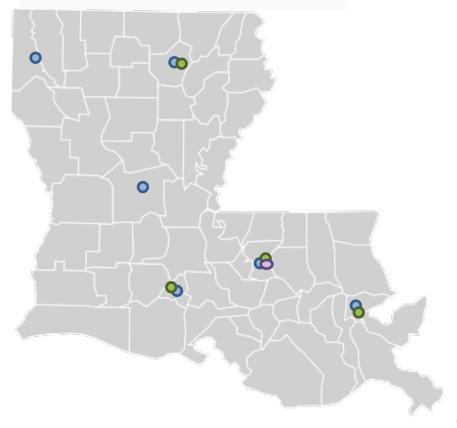
ALCOHOL AND TOBACCO CONTROL

- Baton Rouge (headquarters; with Dept. of Public Safety)
- New Orleans (Benson Tower)
- Lafayette (with Wildlife and Fisheries)
- Monroe (State Office Building)

CHARITABLE GAMING

• Baton Rouge (headquarters; LaSalle Building)



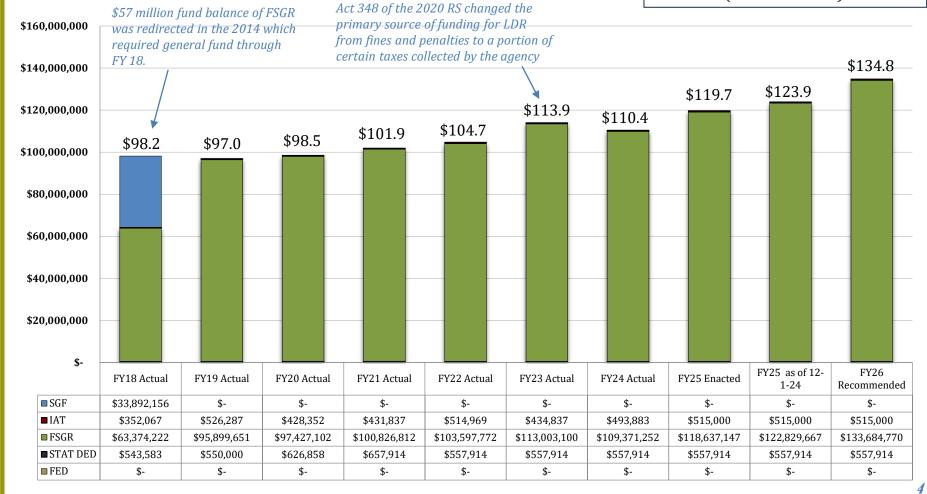




Louisiana Department of Revenue Changes in Funding since FY18

Total Budget by Fiscal Year and Means of Finance (in \$ millions)

Change from FY18 to FY26 is 37.3%. (Actual to Recommended)
Change from FY18 to FY24 is 12.5%. (Actual to Actual)





Miscellaneous other fees

Act 348 of the 2020 Regular Session

Act 348 of 2020 Regular Session changed the mechanism in which the department is funded. The bill removed most fee & fine penalties and replaced the funding with a flat **1% of sales, income and corporate franchise tax (net of dedications) beginning in Fiscal Year 2023**. Most LDR penalties or fees are instead deposited into the State General Fund. Penalties for violating timely filing or remittance of non-resident athlete income tax, NSF checks, exam costs and distraint or property seizure costs will remain with the department.

Tax Collection Program Major Revenue Sources

| Up to Fiscal Year 2021 - 2022 | Fiscal Year 2022 – 2023 and Beyond |
|--|--|
| Fees, fines, and penalties assessed on tax paying entities | • A flat 1% fee of multiple taxes collected by the Department of Revenue: |
| • Delinquent | • Sales Tax |
| NegligenceLate payment | Individual IncomeCorporate Income & Franchise |

Supplemented with State General Fund as needed.

These funds are classified as fees & self-generated revenue.

Since enactment of this legislation, each year House Bill 1 has contained verbiage allowing the Tax Collection program to retain \$50,000,000 at the end of each year to be carried into the next fiscal year.

The bill also allows retention of all fees & self-generated funds in the Alcohol and Tobacco Control and Office of Charitable Gaming.



FY26 Recommended Statewide Adjustments

| State General Fund (Direct) | Interagency Transfers | Fees and Self- generated Revenues | Statutory Dedications | Federal Funds | Total | т.о. | Adjustment |
|--------------------------------|--------------------------|---|--------------------------|------------------|---------------|------|--|
| \$0 | \$515,000 | \$122,829,667 | \$557,914 | \$0 | \$123,902,581 | 724 | FY25 Existing Operating Budget as of 12/1/24 |
| \$0 | \$0 | \$825,512 | \$40,275 | \$0 | \$865,787 | 0 | Acquisitions & Major Repairs |
| \$0 | \$0 | (\$6,181) | \$0 | \$0 | (\$6,181) | 0 | Administrative Law Judges |
| \$0 | \$0 | (\$1,968,166) | \$0 | \$0 | (\$1,968,166) | 0 | Attrition Adjustment |
| \$0 | \$0 | (\$7,127) | \$0 | \$0 | (\$7,127) | 0 | Capitol Park Security |
| \$0 | \$0 | \$24,878 | \$0 | \$0 | \$24,878 | 0 | Civil Service Fees |
| \$0 | \$0 | \$425,887 | \$0 | \$0 | \$425,887 | 0 | Civil Service Training Series |
| \$0 | \$0 | \$205,788 | \$0 | \$0 | \$205,788 | 0 | Group Insurance Rate Adjustment for Active Employees |
| \$0 | \$0 | \$232,617 | \$0 | \$0 | \$232,617 | 0 | Group Insurance Rate Adjustment for Retirees |
| \$0 | \$0 | (\$40,859) | \$0 | \$0 | (\$40,859) | 0 | Legislative Auditor Fees |
| \$0 | \$0 | \$26,201 | \$0 | \$0 | \$26,201 | 0 | Maintenance in State-Owned Buildings |
| \$0 | \$0 | \$1,652,510 | \$0 | \$0 | \$1,652,510 | 0 | Market Rate Classified |
| \$0 | \$0 | (\$448,580) | (\$16,814) | \$0 | (\$465,394) | 0 | Non-Recurring Acquisitions & Major Repairs |
| \$0 | \$0 | (\$4,192,520) | \$0 | \$0 | (\$4,192,520) | 0 | Non-recurring Carryforwards |
| \$0 | \$0 | (\$12,506) | \$0 | \$0 | (\$12,506) | 0 | Office of State Procurement |
| \$0 | \$0 | \$11,874,097 | \$0 | \$0 | \$11,874,097 | 0 | Office of Technology Services (OTS) |
| \$0 | \$0 | (\$94,080) | \$0 | \$0 | (\$94,080) | (1) | Personnel Reductions |
| \$0 | \$0 | (\$34,332) | \$0 | \$0 | (\$34,332) | 0 | Related Benefits Base Adjustment |
| \$0 | \$0 | (\$29,337) | \$0 | \$0 | (\$29,337) | 0 | Rent in State-Owned Buildings |
| \$0 | \$0 | (\$697,317) | \$0 | \$0 | (\$697,317) | 0 | Retirement Rate Adjustment |
| \$0 | \$0 | \$3,344 | \$0 | \$0 | \$3,344 | 0 | Risk Management |
| \$0 | \$0 | \$2,046,407 | \$0 | \$0 | \$2,046,407 | 0 | Salary Base Adjustment |
| \$0 | \$0 | (\$2,133) | \$0 | \$0 | (\$2,133) | 0 | State Treasury Fees |
| \$0 | \$0 | (\$2,850) | \$0 | \$0 | (\$2,850) | 0 | UPS Fees |
| \$0 | \$0 | \$9,781,253 | \$23,461 | \$0 | \$9,804,714 | (1) | Total Statewide Adjustments |
| \$0 | \$0 | \$1,073,850 | (\$23,461) | \$0 | \$1,050,389 | 0 | Total Other Adjustments |
| \$0 | \$515,000 | \$133,684,770 | \$557,914 | \$0 | \$134,757,684 | 723 | TOTAL FY 26 RECOMMENDED BUDGET |
| \$0 | \$0 | \$10,855,103 | \$0 | \$0 | \$10,855,103 | (1) | Total Adjustments (Statewide and Agency-specific) |



FY26 Recommended Agency Specific Adjustments

Other Adjustments

| State General Fund (Direct) | Interagency Transfers | Fees and Self-generated Revenues | Statutory Dedications | Federal Funds | Total | Т.О. | Adjustment |
|-----------------------------------|--------------------------|--|--------------------------|---------------|-------------|------|--|
| \$0 | \$0 | \$1,073,850 | \$0 | \$0 | \$1,073,850 | 0 | Increases in funding provided to the Board of Tax Appeals for their Administrative and Local Programs in accordance with established IAT agreements. |
| \$0 | \$0 | \$0 | (\$23,461) | \$0 | (\$23,461) | 0 | Reduces expenditures from the Tobacco Regulation Enforcement Fund in order to balance the available amount of revenue in the fund. |
| \$0 | \$0 | \$1,073,850 | (\$23,461) | \$0 | \$1,050,389 | 0 | Total Other Adjustments |



Categorical Expenditures Examples of Categories

Departments expend funding in the five major categories listed below.

Personal Services

- Salaries Regular, overtime, and termination pay for Classified and Unclassified personnel.
- Other Compensation Wages, student labor, compensation for board members and/or board of trustees, evening instruction, university instructors, etc.
- Related Benefits Retirement contributions, post-retirement contributions/benefits, FICA tax, Medicare tax, group insurance contributions, compensated absences, other related benefits, taxable fringe benefits, etc.

Total Operating Expenses

- Travel In-state and Out-of-state, including meal reimbursement.
- Operating Services Advertising, printing, insurance, maintenance, rentals, data processing, internet costs, dues and subscriptions, mail delivery, telephones, data lines, vehicle tracking and telematics, utilities, depreciation, amortization, banking services, credit card fees, etc.
- Supplies office supplies and equipment, computers, clothing and uniforms, medical, pharmaceutical, food, automotive, repair and maintenance, software, etc.

Professional Services - Accounting, auditing, management consulting, engineering, architectural, legal, medical and dental, veterinary, information technology, etc.

Total Other Charges

- Other Charges Aid to school boards, local government, etc.; public assistance; miscellaneous charges; judgments, fines, and penalties; interest on judgments; punitive/compensatory damages; OC personal services, operating expenses, professional services; contract attorney expenses; recoupments; furlough; contractual services; interest expense; claim payments; commercial group insurance; reinsurance; loans issued; disbursements; etc.
- Debt Service Principal, interest, related charges, reserve requirement, amortization, and bond premiums.
- Interagency Transfer Line-Item Expenditure Any expenses paid for with Interagency Transfers from commodities and services to equipment.

Acquisitions and Major Repairs

- Acquisitions Land; buildings; automobiles; aircraft; accessories; equipment; software; hardware; farm and heavy equipment; boats; capital outlay expenditures; construction; etc.
- Major Repairs Land improvement; buildings; automotive; grounds; boats; aircraft; movable equipment; farm equipment; medical; office; library; education; recreation; communication; other equipment; pollution remediation; etc.

Source: OPB Expenditure Budget adjustment form



Louisiana Department of Revenue Categorical Expenditures at FY26 Recommended

The largest expenditure category in the Louisiana Department of Revenue is Personal Services, which comprises 57 percent of the agency's budget. Within this category, Salaries make up 61 percent of expenditures, while Related Benefits contributes 37 percent.

Total Other Charges make up the second largest portion of the agency's budget at 33 percent. This is where payments are made to other state agencies for standard services, such as risk management fees, technology services costs, and rent payments for department facilities.



| Categorical Expenditures | FY24 Actual | FY25 Enacted | FY25 EOB as of 12/01/24 | FY26 Recommended | Difference FY25 EOB vs. FY26 REC |
|----------------------------|---------------|---------------|-------------------------|---------------------|--|
| Salaries | \$41,181,035 | \$44,902,361 | \$44,902,361 | \$47,092,620 | \$2,190,259 |
| Other Compensation | \$1,185,035 | \$1,718,388 | \$1,718,388 | \$1,718,388 | \$0 |
| Related Benefits | \$26,558,381 | \$28,493,499 | \$28,493,499 | \$28,072,515 | (\$420,984) |
| TOTAL PERSONAL SERVICES | \$68,924,451 | \$75,114,248 | \$75,114,248 | \$76,883,523 | \$1,769,275 |
| Travel | \$405,678 | \$1,027,318 | \$1,027,318 | \$1,027,318 | \$0 |
| Operating Services | \$2,422,901 | \$6,553,544 | \$6,605,544 | \$6,605,544 | \$0 |
| Supplies | \$363,421 | \$467,211 | \$467,211 | \$467,211 | \$0 |
| TOTAL OPERATING EXPENSES | \$3,192,001 | \$8,048,073 | \$8,100,073 | \$8,100,073 | \$0 |
| PROFESSIONAL SERVICES | \$3,472,456 | \$4,539,397 | \$4,539,397 | \$4,539,397 | \$0 |
| Other Charges | \$332,720 | \$1,281,183 | \$1,169,083 | \$1,169,122 | \$39 |
| Debt Service | \$0 | \$0 | \$0 | \$0 | \$0 |
| Interagency Transfers | \$33,597,305 | \$30,261,766 | \$34,501,240 | \$43,199,782 | \$8,698,542 |
| TOTAL OTHER CHARGES | \$33,930,025 | \$31,542,949 | \$35,670,323 | \$44,368,904 | \$8,698,581 |
| Acquisitions | \$904,117 | \$465,394 | \$478,540 | \$865,787 | \$387,247 |
| Major Repairs | \$0 | \$0 | \$0 | \$0 | \$0 |
| TOTAL ACQ. & MAJOR REPAIRS | \$904,117 | \$465,394 | \$478,540 | \$865,787 | \$387,247 |
| TOTAL EXPENDITURES | \$110,423,050 | \$119,710,061 | \$123,902,581 | \$134,757,684 | \$10,855,103 |



Louisiana Department of Revenue Categorical Expenditures at FY26 Recommended

Professional Services

| Amount | Description |
|-------------|---|
| \$4,095,978 | Legal consultation, tax law cases and tax auditing services |
| \$443,419 | To provide ongoing legal services to the Office of Alcohol and Tobacco Control, veterinary care, and boarding services for ATC canines |
| \$4,539,397 | Total Professional Services |

Other Charges

| Amount | Description |
|-------------|--|
| \$605,982 | Other charges positions to handle call center operations |
| \$473,140 | ATC Investigative Funds |
| \$90,000 | LDH Compliance Check Grant - Investigative Funds |
| \$1,169,122 | Total Other Charges |

Acquisitions & Major Repairs

| Amount | Description |
|------------|--|
| \$738,000 | 12 replacement law enforcement vehicles including necessary |
| \$7.30,000 | enhancements |
| \$100,687 | Equipment (cameras, scanners, bulletproof vests, office equipment, |
| \$100,067 | uniforms/jackets, etc.) for ATC agents |
| \$27,100 | Phone headsets for Business Tax Enforcement, Customer Services, |
| \$27,100 | Collections, and the Office of Debt Recovery |
| \$865,787 | Total Acquisitions & Major Repairs |

Interagency Transfers Expenses

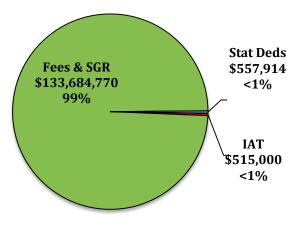
| Amount | Description | | | | |
|--------------|--|--|--|--|--|
| \$29,448,680 | Office of Technology Services (OTS) - Fees | | | | |
| \$5,441,554 | Office of Technology Services (OTS) - Printing & state mail services | | | | |
| \$2,432,100 | Office of Technology Services (OTS) - Telecommunications | | | | |
| \$1,724,930 | Rent in state-owned buildings | | | | |
| \$1,073,850 | Louisiana Board of Tax Appeals | | | | |
| \$583,400 | Office of Risk Management (ORM) premiums | | | | |
| \$547,566 | Legislative Auditor Fees | | | | |
| \$453,968 | Rent in Benson Towers | | | | |
| \$307,812 | Civil Service fees | | | | |
| \$263,901 | Department of Public Safety - LaSalle Building security overtime | | | | |
| \$230,675 | Capitol Park security fees | | | | |
| \$194,224 | State Treasury fees | | | | |
| \$150,000 | Office of the Attorney General - Fraud investigation | | | | |
| \$101,000 | La. Dept of Wildlife & Fisheries - Annual rental leases throughout the state | | | | |
| \$50,000 | Office of the Attorney General | | | | |
| \$45,366 | Uniform Payroll System (UPS) fees | | | | |
| \$44,251 | Maintenance in state-owned buildings | | | | |
| \$40,000 | Dept of Children and Family Services - Financial institutions data match | | | | |
| \$20,000 | Division of Administration - State Register fees | | | | |
| \$13,869 | Office of State Police - Annual lease rental | | | | |
| \$12,526 | Office of State Buildings and Grounds | | | | |
| \$11,000 | Louisiana Property Assistance Agency - GPS services | | | | |
| \$9,110 | Office of State Procurement (OSP) fees | | | | |
| \$43,199,782 | Total IAT Expenses | | | | |



Louisiana Department of Revenue

| Total Funding | FY24 Actual | FY25 Enacted | FY25 EOB as of 12-1-24 | FY26 Recommended | Difference FY25 EOB to FY26 Recommended |
|---------------------------------|---------------|---------------|---------------------------|---------------------|---|
| State General Fund | \$0 | \$0 | \$0 | \$0 | \$0 |
| Interagency Transfers | \$493,883 | \$515,000 | \$515,000 | \$515,000 | \$0 |
| Fees and Self-generated Revenue | \$109,371,252 | \$118,637,147 | \$122,829,667 | \$133,684,770 | \$10,855,103 |
| Statutory Dedications | \$557,914 | \$557,914 | \$557,914 | \$557,914 | \$0 |
| Federal | \$0 | \$0 | \$0 | \$0 | \$0 |
| REVENUE TOTAL | \$110,423,050 | \$119,710,061 | \$123,902,581 | \$134,757,684 | \$10,855,103 |
| Total Positions | 724 | 724 | 724 | 723 | (1) |

FY26 Recommended Means of Finance



Sources of Funding:

Interagency Transfers:

- Department of Public Safety for the enforcement of the prohibition on alcoholic beverage sales to minors
- Louisiana Department of Health for the enforcement of the prohibition on tobacco sales to minors

Fees and Self-generated Revenues:

- 1% of sales, income and corporate franchise tax (net of dedications)
- Penalties for:
 - violating timely filing or remittance of non-resident athlete income tax
 - · NSF checks
 - · exam costs
 - · distraint or property seizure costs
- LA Entertainment Development Fund Account

| Statutory Dedications | Source of Funding | FY24 Actual | FY25 EOB as of 12-1-24 | FY26 Recommended | Change from FY25 EOB to FY26 Recommended |
|--|---|-------------|---------------------------|---------------------|---|
| Tobacco Regulation Enforcement Fund | One cent tax charged to consumers for the purchase per pack of cigarettes | \$557,914 | \$557,914 | \$557,914 | \$0 |
| | Total | \$557,914 | \$557,914 | \$557,914 | \$0 |



Louisiana Department of Revenue FY25 Budget vs. FY26 Recommended Comparison by Program

| FY25 12/1 EOB Total MOF by Agency | SGF | IAT | FSGR | Stat Deds | Federal | Total |
|---|-----|-----------|---------------|-----------|---------|---------------|
| Tax Collection | \$0 | \$0 | \$111,721,899 | \$0 | \$0 | \$111,721,899 |
| Alcohol & Tobacco Control | \$0 | \$515,000 | \$8,360,928 | \$557,914 | \$0 | \$9,433,842 |
| Charitable Gaming | \$0 | \$0 | \$2,746,840 | \$0 | \$0 | \$2,746,840 |
| TOTAL | \$0 | \$515,000 | \$122,829,667 | \$557,914 | \$0 | \$123,902,581 |
| FY26 Recommended Total MOF by Agency | SGF | IAT | FSGR | Stat Deds | Federal | Total |
| Tax Collection | \$0 | \$0 | \$121,616,659 | \$0 | \$0 | \$121,616,659 |
| Alcohol & Tobacco Control | \$0 | \$515,000 | \$9,383,233 | \$557,914 | \$0 | \$10,456,147 |
| Charitable Gaming | \$0 | \$0 | \$2,684,878 | \$0 | \$0 | \$2,684,878 |
| TOTAL | \$0 | \$515,000 | \$133,684,770 | \$557,914 | \$0 | \$134,757,684 |
| Difference FY25 EOB to FY26 Recommended | SGF | IAT | FSGR | Stat Deds | Federal | Total |
| Tax Collection | \$0 | \$0 | \$9,894,760 | \$0 | \$0 | \$9,894,760 |
| Alcohol & Tobacco Control | \$0 | \$0 | \$1,022,305 | \$0 | \$0 | \$1,022,305 |
| Charitable Gaming | \$0 | \$0 | (\$61,962) | \$0 | \$0 | (\$61,962) |
| TOTAL | \$0 | \$0 | \$10,855,103 | \$0 | \$0 | \$10,855,103 |

The department's total FY26 Recommended Budget increased by \$10.9M or 8.8% in Fees and Self-generated Revenues compared to the FY 25 12/1 EOB. This was primarily driven by the following:

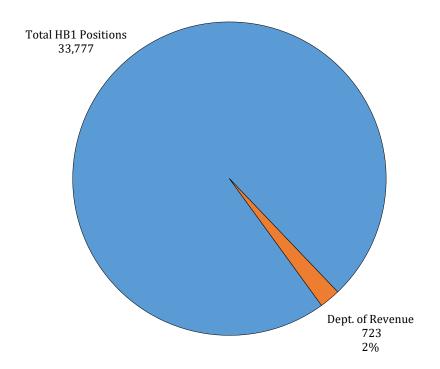
- \$11.9 million, or a 67 percent, increase in projected payments to the Office of Technology Services in FY 2026.
- (-\$2.1 million) decrease in net statewide adjustments aside from OTS, driven by the removal of funding for one-time expenditures carried forward into FY25 (-\$4.2 million) and an adjustment to account for vacancies (-\$2.0 million). These adjustments are netted with the cost to align base personnel costs with FY 2026 needs (\$2.0 million) and funding for standard pay increases (\$1.7 million).
- \$1.1 million increase to cover increased costs in the Louisiana Board of Tax Appeals.
- (\$-23,461) decrease to align the Tobacco Regulation Enforcement Fund with projected available revenue within the fund.



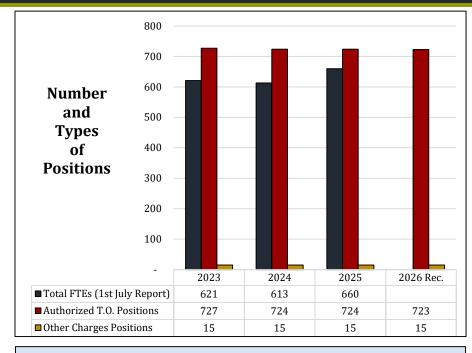
Department of Revenue

FTEs, Authorized T.O., and Other Charges Positions

FY26 Recommended Department Positions as a portion of FY26 Recommended HB1 Authorized Positions



FY25 number of funded, but not filled, positions as of December 30, 2024 = 51



The full-time equivalent or **FTE** definition refers to the number of hours considered full-time. For example, if an agency considers 40 hours full time, and there are two employees working 20 hours per week, those two employees would be 1.0 FTE.

Authorized Positions are those referred to in the Table of Organization (or T.O.) for each department. This count includes only those positions paid for from the Salaries expenditure category for the organization units and agencies included in each department's appropriation. This excludes positions paid for from other expenditure categories, such as wages or per diem.

Other Charges positions are authorized under R.S. 39:2(5)(b):

(5)(b) "Authorized other charges positions" means the number of positions in an appropriation bill to be funded by the other charges continuing category of the accounting system for the state. The number may be adjusted during a fiscal year in accordance with law.

- [Act 377 of 2013 by Rep. Burrell]
- Positions coded in the Other Charges expenditure category
- These positions are usually associated with federal grants



Department of Revenue

Related Employment Information

Salaries and Related Benefits for the 723 Authorized Positions are listed below in Chart 1. In Chart 2, benefits are broken out to show the portion paid for active versus retired employees. This is where payments for the Unfunded Accrued Liability (UAL) can be found.

| 1. | Personal Services | 2023 Actual | 2024 Actual | 2025 Enacted | 2026 Recommended |
|----|----------------------------|----------------|----------------|-----------------|---------------------|
| | Salaries | \$39,644,982 | \$41,181,035 | \$44,902,361 | \$47,092,620 |
| | Other Compensation | \$1,243,815 | \$1,185,035 | \$1,718,388 | \$1,718,388 |
| | Related Benefits | \$26,179,582 | \$26,558,381 | \$28,493,499 | \$28,072,515 |
| | Total Personal Services | \$67,068,379 | \$68,924,451 | \$75,114,248 | \$76,883,523 |

| Related Benefits FY26 Recommended | Total Funding | % | | |
|-----------------------------------|-------------------|--------------|--|--|
| Total Related Benefits | \$28,072,515 | | | |
| UAL payments | \$11,324,953 | 40% | | |
| Retiree Health Benefits | \$6,235,632 | | | |
| Remaining Benefits* | \$10,511,930 | | | |
| Means of Finance | General Fund = 0% | Other = 100% | | |

^{*} Remaining Benefits include employer contribution to authorized positions' retirement, health, Medicare, FICA, Emoluments etc. The authorized positions include authorized T.O. positions and authorized other charges positions, both filled and vacant.

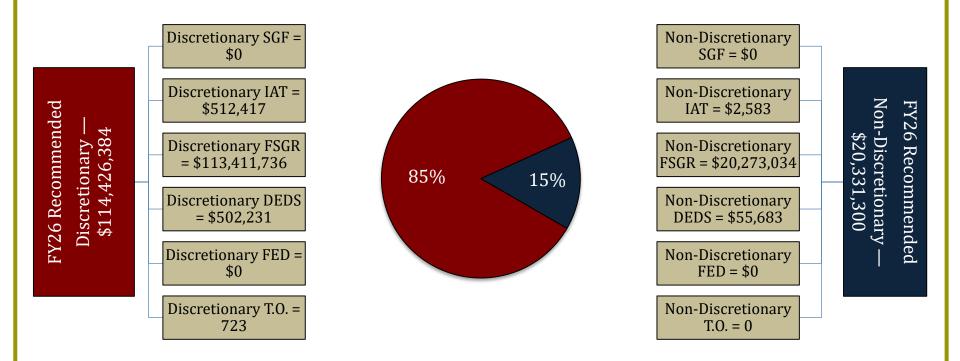
Other Charges Benefits \$235,592 Average T.O. Salary = \$64,429

Examples of Other Compensation include pay for WAE employees, part-time employees, student workers, etc.

| Department Demographics | Total | % |
|--|-------|----|
| Gender | | |
| Female | 548 | 76 |
| Male | 175 | 24 |
| Race/Ethnicity | | |
| White | 235 | 33 |
| Black | 441 | 61 |
| Other | 47 | 6 |
| | | |
| Currently in DROP or Eligible to Retire | 95 | 13 |



Louisiana Department of Revenue FY26 Discretionary/Non-Discretionary_Comparison



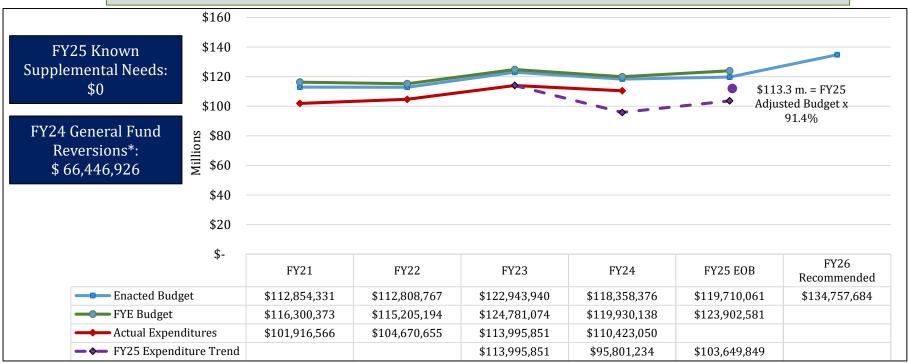
| Total Discretionary Funding by Office | | | | | | | | | | | |
|---------------------------------------|----|-------------|------|--|--|--|--|--|--|--|--|
| Tax Collection | \$ | 102,955,600 | 90% | | | | | | | | |
| Alcohol & Tobacco Control | \$ | 9,089,906 | 8% | | | | | | | | |
| Charitable Gaming | \$ | 2,380,878 | 2% | | | | | | | | |
| Total Discretionary | \$ | 114,426,384 | 100% | | | | | | | | |

| Total Non-Discretionary Funding by Type | | | | | | | | | | | | |
|---|----|------------|------|--|--|--|--|--|--|--|--|--|
| UAL Obligation | \$ | 11,324,953 | 56% | | | | | | | | | |
| Retirees Group Insurance | \$ | 6,235,632 | 31% | | | | | | | | | |
| Rent & Maintenance in State-owned Buildings | \$ | 2,223,149 | 11% | | | | | | | | | |
| Legislative Auditor Fees | \$ | 547,566 | 3% | | | | | | | | | |
| Total Non-Discretionary | \$ | 20,331,300 | 100% | | | | | | | | | |



Louisiana Department of Revenue Enacted & FYE Budget vs. Actual Expenditures FY21 to FY24

FYE Budget = "Fiscal Year End" Budget includes all in-house and regular BA-7s through June 30 of the fiscal year. For FY25, it is as of January.



| Monthly Budget Activity | | | | | | | | | | Monthly Budget Activity | | | | | | | |
|-------------------------|----|------------------------|----|------------------------------|----|-----------------------------|--------------------------------|--|--------|-------------------------|------------------------|----|-------------------------------|-------|-----------------------------|--------------------------------|--|
| | F | Y25 Adjusted Budget | | 725 Aggregate xpenditures | Re | maining Budget Authority | Percent Expended To Date | | | FY | 725 Adjusted Budget | | Y25 Aggregate Expenditures | Ren | naining Budget Authority | Percent Expended To Date | |
| Jul-24 | \$ | 119,710,061 | \$ | 6,320,413 | \$ | 113,389,648 | 5.3% | (Trend based on average monthly expenditures | | | | | es to date) | | | | |
| Aug-24 | \$ | 123,902,581 | \$ | 13,400,008 | \$ | 110,502,573 | 10.8% | | Feb-25 | \$ | 123,902,581 | \$ | 69,099,899 | \$ | 54,802,682 | 55.8% | |
| Sep-24 | \$ | 123,902,581 | \$ | 22,117,405 | \$ | 101,785,176 | 17.9% | | Mar-25 | \$ | 123,902,581 | \$ | 77,737,387 | \$ | 46,165,194 | 62.7% | |
| Oct-24 | \$ | 123,902,581 | \$ | 32,536,877 | \$ | 91,365,704 | 26.3% | | Apr-25 | \$ | 123,902,581 | \$ | 86,374,874 | \$ | 37,527,707 | 69.7% | |
| Nov-24 | \$ | 123,902,581 | \$ | 42,696,549 | \$ | 81,206,032 | 34.5% | | May-25 | \$ | 123,902,581 | \$ | 95,012,361 | \$ | 28,890,220 | 76.7% | |
| Dec-24 | \$ | 123,902,581 | \$ | 49,879,255 | \$ | 74,023,326 | 40.3% | | Jun-25 | \$ | 123,902,581 | \$ | 103,649,849 | \$ | 20,252,732 | 83.7% | |
| Jan-25 | \$ | 123,902,581 | \$ | 60,462,412 | \$ | 63,440,169 | 48.8% | Historical Year End Average | | | | | | 91.4% | | | |

^{*} Figure represents agency fees & self-generated revenue collections that were unspent and ultimately captured in the FY24 surplus calculation.



Incentive Expenditure Forecast

Schedule 12 Department of Revenue

Incentive Expenditure Forecast

In accordance with Act 401 of the 2017 Regular Session, below is the listing of the incentive expenditure programs as recognized by the most recent Revenue Estimating Conference. This department administers the following incentive expenditure programs:

| INCENTIVE EXPENDITURES: | AUTHORITY | FORECAST |
|--|--------------|--------------|
| Procurement Processing Company Rebate Program | R.S. 47:6351 | \$81,519,000 |
| Louisiana Capital Companies Tax Credit Program | R.S. 51:1921 | \$ 0 |

For FY26, the Department of Revenue is forecasting the value of incentive expenditures to be \$81.5M.

This table adopted at Revenue Estimating Conference includes history and an estimate of the amount of state general fund that is expected to be foregone for each incentive. In its official forecast, the Revenue Estimating Conference forecasts state general fund available after deducting the impact of these incentives, as the amount forecasted for these incentives are taken from the initial forecasted collections rather than recognized as revenue and appropriated in by the Legislature.

(The full Incentive Expenditure Forecast report is on the following page. Most of the remaining incentive expenditure programs are administered by the Department of Economic Development)



Louisiana Department of Revenue Incentive Expenditure Forecast

| Incentive Expenditure | Legal Authority | Adm. Agency | FYE 6-23 (Projected) | FYE 6-23 (Actual) | % of Actuals to Projected | FYE 6-24 (Projected) | FYE 6-24 (YTD Actual) | % of Actuals to Projected | FYE 6-25 (Projected) | FYE 6-25 (YTD Actual) | % of Actuals to Projected |
|--|--------------------|-----------------|--------------------------|----------------------|------------------------------------|-------------------------|--------------------------|------------------------------------|-------------------------|--------------------------|------------------------------------|
| Tax Credit for Rehabilitation of Historic Structures | R.S. 47:6019 | CRT/LDR | \$112,200,000 | \$86,259,590 | 77% | \$125,000,000 | \$67,521,686 | 54% | \$125,000,000 | \$11,768,203 | 9% |
| Atchafalaya Trace Heritage Area Development Zone | R.S. 25:1226 | CRT/LED | \$0 | \$0 | N/A | \$0 | \$0 | N/A | \$0 | \$0 | N/A |
| Cane River Heritage Tax Credit | R.S. 47:6026 | CRT | \$0 | \$0 | N/A | \$0 | \$0 | N/A | \$0 | \$0 | N/A |
| | | Subtotal | \$112,200,000 | \$86,259,590 | | \$125,000,000 | \$67,521,686 | | \$125,000,000 | \$11,768,203 | |
| Brownfields Investor Tax Credit | R.S. 47:6021 | DEO Subtotal | Negligible \$0 | \$0 \$0 | N/A | \$0 \$0 | \$0 \$0 | N/A | \$0 \$0 | \$0 \$0 | N/A |
| Motion Picture Investor Tax Credit (See Notes 1 & 4) | R.S. 47:6007 | LED | \$194,377,000 | \$134,482,210 | 69% | \$180,000,000 | \$132,439,615 | 74% | \$180,000,000 | \$38,529,466 | 21% |
| Louisiana Quality Jobs Program Act | R.S. 51:2451 | LED | \$190,000,000 | \$150,061,656 | 79% | \$170,000,000 | \$94,409,917 | 56% | \$173,400,000 | \$46,139,549 | 27% |
| Louisiana Enterprise Zone Act | R.S. 51:1781 | LED | \$38,700,000 | \$23,070,138 | 60% | \$35,800,000 | \$7,293,775 | 20% | \$35,084,000 | \$13,440,483 | 38% |
| Digital Interactive Media and Software Act | R.S. 47:6022 | LED | \$34,423,000 | \$16,914,877 | 49% | \$86,343,000 | \$18,969,966 | 22% | \$20,000,000 | \$8,148,736 | 41% |
| Research and Development Tax Credit (Note 4) | R.S. 47:6015 | LED | \$6,500,000 | \$11,488,084 | 177% | \$7,400,000 | \$14,444,885 | 195% | \$8,000,000 | \$6,569,498 | 82% |
| Retention and Modernization Act | R.S. 51:2399.1- | LED | \$5,000,000 | \$2,302,000 | 46% | \$2,348,000 | \$3,430,579 | 146% | \$2,395,000 | \$3,000,000 | 125% |
| Industrial Tax Equalization Program | R.S. 47:3201- | LED | \$2,500,000 | \$2,204,958 | 88% | \$2,161,000 | \$1,381,141 | 64% | \$2,118,000 | \$1,117,323 | 53% |
| Angel Investor Tax Credit Program | R.S. 47:6020 | LED | \$3,385,000 | \$1,782,014 | 53% | \$2,000,000 | \$2,301,470 | 115% | \$1,960,000 | \$757,043 | 39% |
| Musical and Theatrical Productions Income Tax Credit | R.S. 47:6034 | LED | \$3,500,000 | \$758,797 | 22% | \$1,500,000 | \$852,752 | 57% | \$1,470,000 | \$648,341 | 44% |
| Exemptions for Manufacturing Establishments | R.S. 47:4301- | LED | \$2,500,000 | \$886,430 | 35% | \$750,000 | \$0 | 0% | \$735,000 | \$940,279 | 128% |
| Sound Recording Investor Tax Credit | R.S. 47:6023 | LED | \$75,000 | \$47,229 | 63% | \$50,000 | \$22,642 | 45% | \$49,000 | Negligible | #VALUE! |
| New Markets Tax Credit (See Note 2) | R.S. 47:6016 | LED/L | Unable to anticipate | \$0 | N/A | Not in effect | \$0 | N/A | \$0 | \$0 | N/A |
| Competitive Projects Payroll Incentive Program | R.S. 51:3121 | LED | \$0 | \$0 | N/A | \$0 | \$0 | N/A | \$0 | \$0 | N/A |
| Ports of Louisiana Tax Credits | R.S. 47:6036 | LED | \$0 | \$0 | N/A | \$0 | \$0 | N/A | \$0 | \$0 | N/A |
| Corporate Headquarters Relocation Program | R.S. 51:3111 | LED | Not in effect | Not in effect | 132% | Not in effect | Not in effect | 79% | Not in effect | Not in effect | 24% |
| Louisiana Community Economic Development Act | R.S. 47:6031 | LED | Not in effect | Not in effect | 85% | Not in effect | Not in effect | 69% | Not in effect | Not in effect | 20% |
| Louisiana Motion Picture Incentive Act | R.S. 47:1121 | LED/O | Not in effect | Not in effect | 99% | Not in effect | Not in effect | 60% | Not in effect | Not in effect | 6% |
| Tax Credit for Green Jobs Industries | R.S. 47:6037 | LED | Not in effect | Not in effect | 68% | Not in effect | Not in effect | 49% | Not in effect | Not in effect | 10% |
| Technology Commercialization Credit and Jobs | R.S. 51:2351 | LED | Not in effect | Not in effect | 118% | Not in effect | Not in effect | 177% | Not in effect | Not in effect | 57% |
| University Research and Development Parks | R.S. 17:3389 | LED | Not in effect | Not in effect | 58% | Not in effect | Not in effect | 46% | Not in effect | Not in effect | 0% |
| Urban Revitalization Tax Incentive Program | R.S. 51:1801 | LED | Not in effect | Not in effect | 74% | Not in effect | Not in effect | 88% | Not in effect | Not in effect | N/A |
| _ | | Subtotal | \$480,960,000 | \$343,998,393 | | \$488,352,000 | \$275,546,742 | | \$425,211,000 | \$119,290,718 | |
| December 19 Comment Delete December 19 | R.S. 47:6351 | LDR | ¢70,000,000 | ф72 100 270 | 104% | ¢01 510 000 | ¢00.607.500 | 000/ | ¢02.140.000 | ¢44.722.061 | E 407 |
| Procurement Processing Company Rebate Program | R.S. 51:1921 | | \$70,000,000 | \$73,100,278 | | \$81,519,000 | \$80,607,500 | 99% | \$83,149,000 | \$44,722,061 | 54% |
| Louisiana Capital Companies Tax Credit Program*** | R.S. 51.1921 | LDR | \$0 | \$0 | N/A | \$0 | \$0 | N/A | \$0 | \$0 | N/A |
| | | Subtotal | \$70,000,000 | \$73,100,278 | | \$81,519,000 | \$80,607,500 | | \$83,149,000 | \$44,722,061 | |
| Tax Credit for Donations to School Tuition Orgs | R.S. 47:6301 | DOE | \$14,117,000 | \$18,868,198 | 134% | \$20,600,000 | \$18,666,708 | 91% | \$21,800,000 | \$8,620,220 | 40% |
| · | | Subtotal | \$14,117,000 | \$18,868,198 | | \$20,600,000 | \$18,666,708 | | \$21,800,000 | \$8,620,220 | |
| | | TOTAL | \$677,277,000 | \$522,226,459 | 77% | \$715,471,000 | \$442,342,636 | 62% | \$655,160,000 | \$184,401,202 | 28% |

[&]quot;Negligible" means less than \$10,000; Sorted on FYE 6-23 (YTD

^{*} Note 1 - Motion Picture Investor Credits sold to the state under the buy back provisions of R.S. 47:6007 are accounted for based on when the check associated with the buy back is issued rather than the date the credit is transferred to the state for buy back. Projections are limited to the \$180,000,000 credit cap set forth in Acts 2015, No. 134. Actuals are also limited to the cap but due to deferrals not claimed in the proper fiscal year, the amount issued may be different.

^{**} Note 2 - The New Markets Jobs Act reduces insurance premium taxes. An additional \$75M of investment authority was authorized by Act 17 (1ES2020) and \$150M by Act 433(RS2023)

^{***} Note 3 - Louisiana Capital Companies Tax Credit Program also allows a credit against insurance premium taxes.



Department of Revenue Office of Debt Recovery

The Office of Debt Recovery (ODR) was established by Act 399 of the 2013 Regular Session. It is an office within the Department of Revenue created to collect delinquent taxes and other debt on behalf of other state agencies using collection tools available to LDR. All agencies that did not have contracts with the Attorney General's Office by January 1, 2014 were directed to refer all outstanding final debt to ODR.

There are currently 160 Agency Participation Agreements in the Office of Debt Recovery.

| Office of Debt Recovery | | | | | | | | | | | |
|-------------------------|--------------|------------------------------------|---------------|--|--|--|--|--|--|--|--|
| FY15 | \$96,474 | FY21 | \$40,885,082 | | | | | | | | |
| FY16 | \$50,781,585 | FY22 | \$53,399,691 | | | | | | | | |
| FY17 | \$41,427,463 | FY23 | \$52,214,984 | | | | | | | | |
| FY18 | \$31,948,792 | FY24 | \$89,390,029 | | | | | | | | |
| FY19 | \$60,750,004 | FY25 thru 12/1 | \$5,405,456 | | | | | | | | |
| FY20 | \$58,555,958 | Collections Since Inception | \$484,855,518 | | | | | | | | |

The Department imposes a collection which is added to the debt owed by the taxpayer that is retained by the agency to fund the office. Historically, this was set at 25% in addition to the amount owed - however, this was recently lowered to 15% in 2023.